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UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

ANNUAL AUDITED REPORT  
FORM X-17A-5  
PART III

OMB APPROVAL	
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FACING PAGE

Information Required of Brokers and Dealers Pursuant to Section 17 of the  
Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING 01/01/02 AND ENDING 12/31/02  
MM/DD/YY MM/DD/YY

A. REGISTRANT IDENTIFICATION

NAME OF BROKER-DEALER: BNP PARIBAS Investment Services, LLC

OFFICIAL USE ONLY

ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)

FIRM I.D. NO.

201 S. Biscayne Boulevard Suite 1800

(No. and Street)

Miami

Florida

33131

(City)

(State)

(Zip Code)

NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT  
Gabriel Duarte (305) 539-2000

(Area Code - Telephone Number)

B. ACCOUNTANT IDENTIFICATION

INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report\*

PricewaterhouseCoopers LLP

(Name - if individual, state last, first, middle name)

1177 Avenue of the Americas

NY

10036

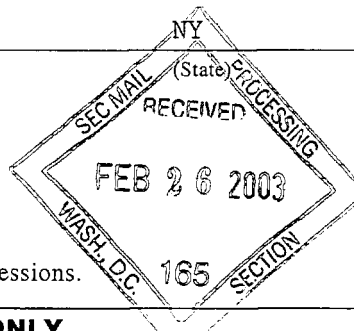
(Address)

(City)

(Zip Code)

CHECK ONE:

- ☒ Certified Public Accountant  
☐ Public Accountant  
☐ Accountant not resident in United States or any of its possessions.



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THOMSON  
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\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

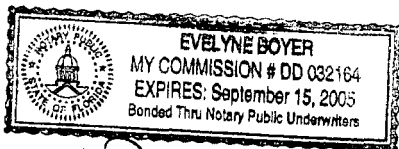
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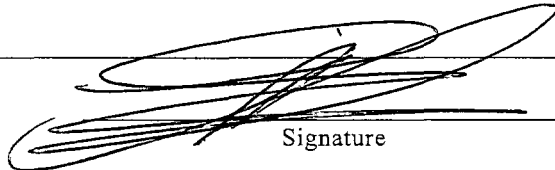
## OATH OR AFFIRMATION

I, Everardo Vidaurri, swear (or affirm) that, to the best of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of BNP PARIBAS Investment Services, LLC, as of December 31, 2002, are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:

\_\_\_\_\_

\_\_\_\_\_



  
Signature

Chief Executive Officer  
Title

  
Notary Public

This report \*\* contains (check all applicable boxes):

- ☒ (a) Facing Page.
- ☒ (b) Statement of Financial Condition.
- ☒ (c) Statement of Income (Loss).
- ☒ (d) Statement of Changes in Financial Condition.
- ☒ (e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital.
- ☐ (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.
- ☒ (g) Computation of Net Capital.
- ☒ (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
- ☐ (i) Information Relating to the Possession or Control Requirements Under Rule 15c3-3.
- ☒ (j) A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15c3-3 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
- ☐ (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
- ☒ (l) An Oath or Affirmation.
- ☐ (m) A copy of the SIPC Supplemental Report.
- ☒ (n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.

**\*\*For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).**

# **BNP Paribas Investment Services, LLC**

(A wholly owned subsidiary of BNP PARIBAS)

**Financial Statements and  
Supplementary Schedules  
December 31, 2002**

**Report of Independent Certified Public Accountants**

To the Board of Directors and  
Members of BNP Paribas Investment Services, LLC

In our opinion, the accompanying statement of financial condition and the related statements of income, changes in members' equity and cash flows present fairly, in all material respects, the financial position of BNP Paribas Investment Services, LLC (the "Company") at December 31, 2002, and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America. These financial statements are the responsibility of the Company's management; our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit of these statements in accordance with auditing standards generally accepted in the United States of America, which require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in Supplementary Schedules I and II is presented by management for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by Rule 17a-5 under the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

*PricewaterhouseCoopers LLP*

February 18, 2003

# BNP Paribas Investment Services, LLC

(A wholly owned subsidiary of BNP PARIBAS)

## Statement of Financial Condition

December 31, 2002

Assets	
Cash	\$ 752,080
Securities purchased under agreements to resell	7,000,000
Receivable from affiliates	244,663
Furniture and computer equipment (at cost, net of accumulated depreciation of \$42,084)	41,828
Prepaid expenses and other assets	28,044
Total assets	<u>\$ 8,066,615</u>
Liabilities and Members' Equity	
Payable to affiliates	\$ 90,292
Accrued expenses	135,500
Total liabilities	<u>225,792</u>
Members' equity:	
Membership certificates	16,000,000
Accumulated deficit	(8,159,177)
Total members' equity	<u>7,840,823</u>
Total liabilities and members' equity	<u>\$ 8,066,615</u>

The accompanying notes are an integral part of these financial statements.

# BNP Paribas Investment Services, LLC

(A wholly owned subsidiary of BNP PARIBAS)

## Statement of Income

For the Year Ended December 31, 2002

### Revenue:

Commissions and brokerage fees (Notes 2 and 3)	\$ 477,798
Riskless principal trading (Note 2)	522,845
Interest (Note 3)	144,782
Other	<u>160,183</u>

Total revenue	<u>1,305,608</u>
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### Expenses:

Commission and brokerage fees (Notes 2 and 3)	244,039
Salaries and benefits	561,913
Communications and data processing	29,965
Rent and occupancy	26,215
Travel and entertainment	43,744
Management fees	250,029
Other operating expenses	<u>55,584</u>

Total expenses	<u>1,211,489</u>
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Net income	<u>\$ 94,119</u>
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The accompanying notes are an integral part of these financial statements.

**BNP Paribas Investment Services, LLC**

(A wholly owned subsidiary of BNP PARIBAS)

**Statement of Changes in Members' Equity****For the Year Ended December 31, 2002**

	<b>Membership Certificates</b>	<b>Accumulated Deficit</b>	<b>Total</b>
Members' equity at January 1, 2002	\$ 16,000,000	\$ (8,253,296)	\$ 7,746,704
Net Income		94,119	94,119
Members' equity at December 31, 2002	<u>\$ 16,000,000</u>	<u>\$ (8,159,177)</u>	<u>\$ 7,840,823</u>

The accompanying notes are an integral part of these financial statements.

# BNP Paribas Investment Services, LLC

(A wholly owned subsidiary of BNP PARIBAS)

## Statement of Cash Flows

For the Year Ended December 31, 2002

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Cash flows from operating activities:

Net Income	\$ 94,119
Adjustment to reconcile net income to net cash used in operating activities:	
Depreciation	19,072
Changes in operating assets and liabilities:	
Increase in receivable from affiliates	(225,231)
Increase in other assets	(13,707)
Decrease in payable to affiliates	(164,236)
Increase in accrued expenses	32,172
Net cash used in operating activities	<u>(257,811)</u>

Cash flows from investing activities:

Purchase of fixed assets	<u>(38,918)</u>
Net cash used in investing activities	<u>(38,918)</u>

Decrease in cash and cash equivalents for the year (296,729)

Cash and cash equivalents, beginning of year 1,048,809

Cash and cash equivalents, end of year \$ 752,080

Supplemental cash flow disclosures:

No cash was paid for interest and taxes during the year.

The accompanying notes are an integral part of these financial statements.



# **BNP Paribas Investment Services, LLC**

(A wholly owned subsidiary of BNP PARIBAS)

## **Notes to Financial Statements**

**December 31, 2002**

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### **1. Organization and Nature of Business**

BNP Paribas Investment Services, LLC (the "Company") is a Delaware limited liability corporation whose members consist of BNP Paribas ("BNP" or "the Parent") (99%) and French American Banking Corporation (1%), a wholly owned subsidiary of the Parent. The Company is a broker-dealer registered with the Securities and Exchange Commission ("SEC") and is a member of the National Association of Securities Dealers, Inc. ("NASD").

The Company is engaged in introducing transactions and accounts of customers to an affiliated entity that is a registered broker-dealer. The Company is authorized under a NASD membership agreement to engage in several types of services including executing principal and agency transactions for other affiliated entities and direct retail clients, primarily high net worth individuals. All clients are fully disclosed to the affiliated registered broker-dealer. The Company's principal office is in Miami, Florida.

### **2. Significant Accounting Policies**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. The following is a summary of significant accounting policies.

#### **Resale agreements**

Securities purchased under agreement to resell ("reverse repos") are treated as collateralized financing transactions and are carried at the amounts at which the securities were initially acquired. Interest income is accrued ratably over the life of each agreement. It is the Company's policy to take possession of securities purchased under agreements to resell. The Company monitors the market value of the underlying securities, which are U.S. Government and agency securities, as compared to the related receivable plus accrued interest and, as necessary, requests additional collateral.

#### **Commissions and trading**

Commissions and brokerage fee revenues and related expenses and riskless principal trading revenue are recorded on a trade date basis.

#### **Depreciation**

Depreciation is provided on a straight-line basis using estimated useful lives of furniture and computer equipment, generally three to five years.

#### **Income taxes**

The Company is treated as a partnership for federal, state and local income tax purposes. All taxable items of income, expense, gain and loss pass through the partnership to the individual members. For this reason the Company does not accrue for income taxes.

# **BNP Paribas Investment Services, LLC**

(A wholly owned subsidiary of BNP PARIBAS)

## **Notes to Financial Statements**

**December 31, 2002**

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### **3. Related Parties**

The Company transacts its securities business with affiliated companies. A summary of significant transactions is as follows:

- (a) The Company clears all of its securities transactions on a fully disclosed basis through BNP Paribas Brokerage Services, Inc. an affiliated broker-dealer. The Company is charged for the clearance and settlement of these transactions. For the year-ended December 31, 2002, the Company incurred costs of \$244,039 for these services. For transactions cleared through BNP Paribas Brokerage Services, Inc., the Company earned \$1,000,643 in commissions and brokerage fees and riskless principal trading revenue. At December 31, 2002, receivable from affiliates of \$145,546 was due from BNP Paribas Brokerage Services, Inc.
- (b) The Company from time to time enters into reverse repos with affiliates. Interest received from affiliates during the year on reverse repo transactions was \$143,916. Interest receivable from affiliates was \$59,031 at December 31, 2002. At December 31, 2002 there was an outstanding reverse repurchase agreement of \$7,000,000 with an affiliate. At December 31, 2002, the Company also maintained a bank account with a balance of \$752,080 with an affiliate.
- (c) The Company is charged for administrative duties performed by affiliates. The amount of management fees charged in the statement of operations was \$250,029. At December 31, 2002, payable to affiliates of \$90,292 represented amounts due to affiliates for these administrative duties.
- (d) The Company earned commissions on the sale of various investment products offered and issued by an affiliate. For the year-ended December 31, 2002, the company earned \$47,524 in commissions from the sale of CDs and had receivable due from affiliates for these commissions of \$39,438.

### **4. Employee Benefit Plans**

The Company's employees participate in various plans sponsored by the Parent.

The Parent maintains a 401(k) profit-sharing plan (the "Plan") covering substantially all of the employees of the Company. The Company's contributions to the Plan are based upon a percentage of employees' contributions. Contribution expense is determined by an intercompany charge from the Parent. The Company was not charged an expense in 2002 as these costs were borne by an affiliate.

Noncontributory defined benefit pension plans cover employees of the Company. There is no separate plan solely for the employees of the Company and pension expense is determined by an intercompany charge from the Parent. The Company was allocated \$15,851 in 2002, which represents the Company's portion of the expense.

# **BNP Paribas Investment Services, LLC**

(A wholly owned subsidiary of BNP PARIBAS)

## **Notes to Financial Statements**

**December 31, 2002**

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### **5. Financial Instruments**

#### **Fair Value of Financial Instruments**

The financial instruments of the Company are reported in the statement of financial condition at market or fair value, or at carrying amounts that approximate fair values because of the short maturity of the instruments. The Company's financial instruments at December 31, 2002 consisted primarily of reverse repo transactions, receivables and payables from / to affiliates and accrued expenses.

#### **Financial Instruments with Off-Balance Sheet Risk and Concentration of Credit Risk**

The Company clears all of its securities transactions through its affiliated clearing broker on a fully disclosed basis. Pursuant to the terms of the agreement between the Company and the clearing broker, the clearing broker has the right to charge the Company for losses that result from a counterparty's failure to fulfill its contractual obligations.

As the right to charge the Company has no maximum amount and applies to all trades executed through the clearing broker, the Company believes there is no maximum amount assignable to this right. At December 31, 2002, the Company has recorded no liabilities with regard to the right. In addition, the Company has the right to pursue collection or performance from the counterparties who do not perform under their contractual obligations.

A customer's unsettled trades may ultimately expose the Company to off-balance sheet credit risk in the event the customer is unable to fulfill its contractual obligations. The Company and its affiliate seek to control the risk associated with its customer activities by making credit inquiries when establishing customer relationships and by monitoring customer trading activity.

Credit risk is the amount of accounting loss the Company would incur if a customer failed to perform its obligations under contractual terms. Substantially all of the clearing and depository operations for the Company are performed by its affiliated clearing broker pursuant to a clearance agreement. The affiliated clearing broker reviews as considered necessary, the creditworthiness of the customers with which the Company conducts business. The Company's exposure to credit risk is associated with the nonperformance by customers in fulfilling their contractual obligations pursuant to securities transactions which can be directly affected by volatile securities markets, credit markets and regulatory changes.

### **6. Net Capital Requirements**

The Company is subject to the Uniform Net Capital Rule (Rule 15c3-1) under the Securities and Exchange Act of 1934. Under the alternative method, the required net capital, as defined, shall not be less than the greater of 2% of aggregate debits or \$250,000. At December 31, 2002, the Company had net capital of \$6,988,709, which was \$6,738,709 in excess of the required net capital.

**BNP Paribas Investment Services, LLC**  
(A wholly owned subsidiary of BNP PARIBAS)  
**Computation of Net Capital Under Rule 15c3-1**  
**of the Securities and Exchange Commission**  
**As of December 31, 2002**

**Supplementary Schedule I**

**Net Capital**

Total members' equity	<u>\$ 7,840,823</u>
Total capital	<u>7,840,823</u>
Deductions and/or charges:	
Non allowable assets:	
Nonoperating cash at affiliate	723,212
Furniture, equipment and leasehold improvements	41,828
Other assets	<u>87,074</u>
Total deductions and/or charges	<u>852,114</u>
Net capital	<u>\$ 6,988,709</u>

**Computation of Alternative Net Capital Requirement**

Alternative minimum net capital requirement (the greater of 2% of aggregate debits or \$250,000. At December 31, 2002, the Company had no aggregate debits).	<u>\$ 250,000</u>
Excess net capital	<u>\$ 6,738,709</u>
Reconciliation with Company's computation (included in Part II of Form X-17A-5 as of December 31, 2002)	
Net capital, as reported in Company's Part II (unaudited) FOCUS report	\$ 7,002,037
Audit adjustment to record accrued expenses	<u>(13,328)</u>
Net capital per above	<u>\$ 6,988,709</u>

**BNP Paribas Investment Services, LLC**

(A wholly owned subsidiary of BNP PARIBAS)

**Computation for Determination of Reserve  
Requirements and Information Relating to  
Possession or Control Requirements Under  
Rule 15c3-3 of the Securities and Exchange Commission  
As of December 31, 2002**

**Supplementary Schedule II**

The Company has complied with the exemptive provisions of Rule 15c3-3 under subparagraph (k)(2)(ii).

**Report of Independent Accountants on Internal Control  
Required by SEC Rule 17a-5**

To the Board of Directors and Members  
of BNP Paribas Investment Services, LLC

In planning and performing our audit of the financial statements and supplemental schedules of BNP Paribas Investment Services, LLC (the "Company") for the year ended December 31, 2002, we considered its internal control, including control activities for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on internal control.

Also, as required by Rule 17a-5(g)(1) of the Securities and Exchange Commission (the "SEC"), we have made a study of the practices and procedures followed by the Company, including tests of compliance with such practices and procedures, that we considered relevant to the objectives stated in Rule 17a-5(g) in the following:

1. Making the periodic computations of aggregate debits and net capital under Rule 17a-3(a)(11); and
2. Determining compliance with the exemptive provisions of Rule 15c3-3.

Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

1. Making quarterly securities examinations, counts, verifications, and comparisons, and the recordation of differences required by Rule 17a-13;
2. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System; and
3. Obtaining and maintaining physical possession or control of all fully paid and excess margin securities of customers as required by Rule 15c3-3.

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of control and of the practices and procedures referred to in the preceding paragraph, and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition, and that transactions are executed in accordance with management's authorization and recorded properly to permit

preparation of financial statements in accordance with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in internal control or the practices and procedures referred to above, errors or fraud may occur and not be detected. Also, projection of any evaluation of internal control to future periods is subject to the risk that controls may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Our consideration of internal control would not necessarily disclose all matters in internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of one or more of the specific internal control components does not reduce to a relatively low level the risk that error or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving internal control, including control activities for safeguarding securities, that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at December 31, 2002 to meet the SEC's objectives.

This report is intended solely for the information and use of the Board of Directors, management, the SEC, the National Association of Securities Dealers, Inc. and other regulatory agencies that rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

*PricewaterhouseCoopers LLP*

January 31, 2003